



SECO ADVANTAGE

EXPERIENCE:

- Simon, Evers & Co., the mother company of SECO International Inc. - North America, has been trading in the Far East since 1873!
- We supply some of the largest equipment distributors in both the USA and Europe.
- We know the factories, we know shipping, we know how to get you the best deal possible.
- We understand the business climate you are operating in, and we can put our experience to work for you, just like we do for the “mega” companies.

Our team of professionals includes experts in all fields:

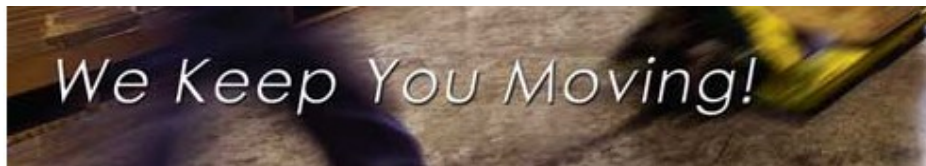
Shipping, procurement, freight optimization, research, engineering, negotiation – the full package!

“QCD” – OUR PRIMARY TENET:

- **Quality** - we carefully vet all our suppliers to be sure the quality of the products we supply meet your expectations. Our long term relationships with many of the factories give us confidence in our suppliers, and they fully understand our expectations of their products.
- **Cost** - SECO strives to get you the best pricing possible, using all the tools at our disposal. We work diligently to achieve your target pricing, so that you can be competitive in your market.
- **Delivery** - You get what you ordered, when you expect it. We understand that product availability is an important consideration for your customers. We provide you realistic delivery times, and communicate with you continuously throughout the process - from the order placement to the product arrival at your door.

COMPLETE TURN-KEY SERVICE:

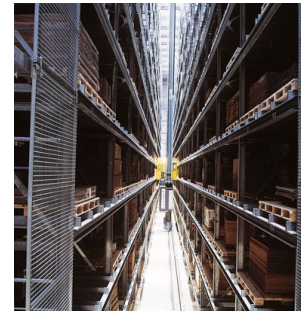
- We handle the entire process for you, at one all inclusive item price. All you do is place your order, we handle everything: Factory ordering, container loading, product mixing, sea freight, port unloading, customs clearance, and inland freight to you dock door.



FLEXIBLE RELATIONSHIPS:

- We know that “one size” doesn’t fit all. Your business is unique, and we strive to provide you flexible and innovative solutions to help you be competitive in a very tough market place.
- You choose the kind of relationship you want with us - drop ship customer, consignment logistics partner, or a direct container buyer. What fits your business best?

We actively work with you in all facets - research, new products, pricing, availability... We treat you as a partner, and will go the extra mile to help you achieve your goals.



AVAILABILITY:

- Our strategy to create regional logistics centers insures the goods you want are close by – not on the other side of the country. Save your customers money with lower shipping costs. Impress them with quick delivery.

We will stock what you need. If you have a product demand that is sufficient, we will negotiate to make those products available to you in your region.

SERVICE:

- We warranty what we sell, and stock repair parts in the USA.
- Our customer service team will administer your warranty parts program, and provide you all the support your customers need to properly operate and maintain their equipment.

We stand behind what we sell.

COMMITMENT:

- Your USA dedicated team promises to give you personalized service that goes well beyond the typical customer supplier relationships.

We have a vested interest in your success. To grow our USA business, we need you to be loyal customers, and we promise never to forget that.



CONTACT US

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